

LATIN AMERICA & IBERIAN DESK



BRAZIL IS THE GATEWAY FOR A CONSIDERABLE FLOW OF FOREIGN INVESTORS INTERESTED IN THE LOCAL MARKET AND IN OTHER LATIN AMERICAN COUNTRIES.

In recent years, we have observed an increasing volume of investments in Latin American countries, driven by the need for access to new markets and supported by the presence of major Brazilian investment banks in the region. Added to this trend is the natural and historical flow of Iberian and Latin American investments in Brazil, especially Spanish, Portuguese, Mexican, Argentinean, Chilean, and Colombian investments.

Considering the different jurisdictions involved and their legal, cyclical and cultural particularities, the success of these projects depends to a great extent on the clarity and certainty of the rules and contracts established.

Our job is to reduce potential obstacles and help promote sound business, with a team of professionals from all practice areas of the firm. Our specialists have extensive expertise in transactions in the region and a deep understanding of the regulatory and risk environment in Brazil to facilitate the negotiation process between the parties and provide more security for new investments.

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