AVIATION AND SHIPPING

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TRANSFORMATION IS POSSIBLE



Our professionals have extensive experience and expertise with these industries' laws and regulations, their technical aspects, and their business context and can meet the entire range of legal needs of these industries and support the definition and implementation of effective growth strategies.

We provide advisory services on the structuring of purchase and sale transactions, leasing, and financing of aircraft, engines, ships, and other equipment. We assist with concessions, financing, and the regulatory aspects of airports, as well as operations that are peculiar to those industries, such as aircraft leasing, vessel chartering, aircraft and naval mortgages and structured transactions, engine maintenance contracts, interchange agreements and timesharing of helicopters.

In a cyclical industry that requires significant investment of capital like aviation, we are prepared to support mergers and acquisitions, alliances with foreign investors, restructuring, and industry consolidation movements.

We have a long tradition in and maintain a leading role also in project financings, such as the building of ships and aircraft, including entire fleets of such vessels. These transactions involve highly complex structures requiring extensive experience in international contract, corporate, and tax matters, among others. Our difference in these cases is versatility. We use our knowledge of public regulatory law to understand the particular rules of these segments, our expertise in the negotiation and drafting of complex contracts, and our broad experience in all other legal specialties that Machado Meyer practices.

We offer services for airlines, charter companies, shipyards, aircraft and ship manufacturers and leasing companies, government agencies, financial institutions, insurance companies, and domestic and international investors.

Our professionals concentrate on the following areas:

- Project financing for the production, sale, and leasing of aircraft, ships and equipment
- Joint ventures, mergers and acquisitions
- Domestic and international regulatory advice
- Drafting and negotiation of complex contracts
- Restructuring and insolvency
- · Administrative, civil and tax litigation
- Insurance advice
- Crisis management
- · Labor and employment advisory services
- Tax consulting services

Essential for Brazil's economic development, the aviation and shipping industries today have a great need for private investment in aircraft and ships, as well as in the corresponding infrastructure. In the maritime industry, the use and operation of vessels are becoming increasingly complex and and companies require ever more preparation. At the same time, airlines are experiencing a challenging time, all of which creates opportunities for restructuring and transactions with foreign investors.

CONTACTS

RANKINGS AND AWARDS



LACCA APPROVED 2022 9 practice areas and 22 ranked lawyers

2021 | LATIN LAWYER 250 22 practice areas and 52 ranked lawyers



2021 7 areas ranked as Top Tier – Brazil 18 recommended areas 65 recognized lawyers

2022 20 practice areas and 53 ranked lawyers



2021

Joan Guggenheimer Law Firm Diversity Equity and Inclusion Award's category



2022 | AWARDS Law firm of the year in Public Law category 2022 | GLOBAL 12 ranked lawyers and 32 recognized lawyers 2022 | GLOBAL 12 ranked lawyers and 32 recognized lawyers 2022 | FINTECH FinTech Legal in Brazil 2021 | BRAZIL 13 practice areas and 30 ranked lawyers 2021 | LATIN AMERICA 19 practice areas and 40 ranked lawyers 2021 | HIGH NET WORTH Private Wealth Law in Brazil



5 areas recognized for the quality of work and service offered to their customers: Energy & Natural Resources, Securitisation & Structured Finance, Projects & Procurement, Public Law and Corporate Governance

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